

# EAST ASIA TRAINING & CONSULTANCY PTE LTD

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## Hire for Success

(1- day seminar)

### Reduce Turnover at All Levels

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Staff turnover is one of the highest in corporate Asia. Morale and motivation are major issues in almost every facility.

"A" level talent isn't necessarily the answer if the candidate doesn't inspire others to be better. You also don't need to be a supervisor to inspire others to do their best.

Our employees need positive attitudes at the onset in order to provide outstanding care and customer service. HIRE FOR SUCCESS provides you with the tools to hire strategically instead of just "filling" a position.

Learn the importance of hiring people already predisposed to assuming ownership for service, care, productivity and profits – people with the right kind of attitudes.

*Guidelines for hiring outstanding employees: what to look for in new hires, potential success indicators, training methods for new employees and more! Great for Administrators, Supervisors and Human Resource Staff , Front-line Staff, Customer Service Supervisors etc.*

#### *In this 1-day seminar, you will learn:*

- the 12 key reasons employees leave companies
- how to develop training programs that motivate top performers
- how to create profiles based on good employees to help in strategic hiring practices
- The Interview Process:
  - *the goals of the interview*
  - *5 questions you MUST ask*
  - *the screening process*
  - *questions for the second interview*
- The Selection Process
  - *10 decision-making questions to ask yourself*
  - *making the offer/clear expectations*
  - *the 90-Day Game Plan*
  - *the "professional" interviewer*
- the SECRET to low staff turnover
- Retention Programs that work
- how to hire "purpose-driven" people